

Experience in Provisioning Broadband across the State of Iowa

River Valley Telecommunications Coop has the experience needed to deploy the project we are applying for. The staff has many years of such builds as are required for this project. We have done FTTH (Fiber to the Home) builds now since 2010. Working with engineers and consultants we always know exactly what we can expect out of all our projects with the best possible outcome. Our experience with our vendors also helps us as well as our engineer working with our vendors for the best solutions for every project. As a Coop all projects are reviewed by engineering, consulting, staff and then approval by Board of Directors before any project can start and materials are ordered to have motions at Board meetings of cost for projects such as this. River Valley Telecommunications Coop also has partnerships with other Telco's/ITC's for a fiber transport network covering most of Northwest Iowa called NCN (Northwest Communications Network) one of the first partnerships for such network in Iowa, built by all members of the partnership connecting nearly 30 communities and 2 Municipal communication providers as well as a CLEC. With every changing/growing need for broadband speeds, the group just upgraded the network to a 100Gig added to the 4-10Gig ring utilizing additional fiber. Another partnership is a switching group called NICP (Northern Iowa Communications Partners) just as the name states (communication partners) for all voice services and our broadband services that each partner receives from the group on the NCN fiber network. The GM of River Valley Telecommunications Coop serves as Vice-President of the NCN fiber network partnership and President of the NICP partnership because of his experience with the networks and relationship he has with the other partners. The GM has also served on the state communications association Board for 9 years to help merge the 2 former state associations before stepping down in 2014. The GM is also President of Palo Alto County Economic Development for 3 years to help provide economic growth and opportunities in our county. The GM is also President of the Graettinger Business Club promoting community support and growth. The GM in November will celebrate 30 years in the industry. He has provided in the 3 communities he serves over 28 small business loans with the Cooperatives Revolving Loan Fund to help start, grow, and expand businesses and their needs with communication services. His 3-person management team has nearly equal the experience he has from network design, construction, billing, and service that's top notch. As well as the tech's that support the customer and the CSR's taking the calls. River Valley Telecommunications Coop has proven their experience over the years with everything we do today and into the future. We at River Valley Telecommunications Coop understand our customers' needs and demands for communications services and even more so during this Pandemic time we are in. With more people working from home and remote classes and virtual meetings we are adapting and full filling the needs as they arise.